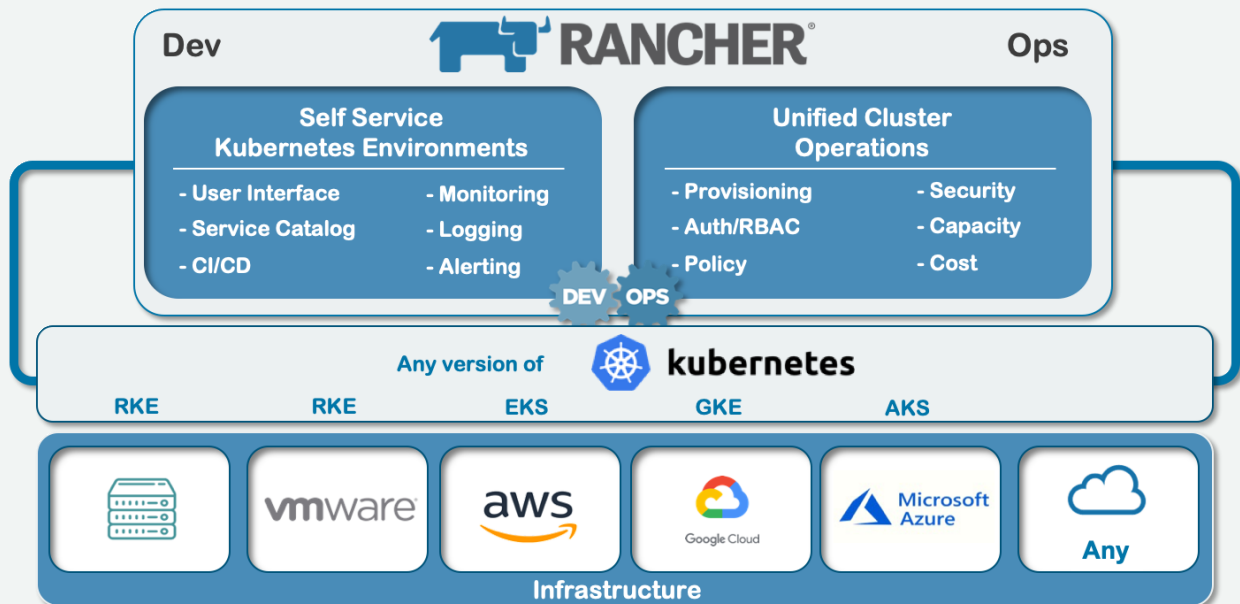


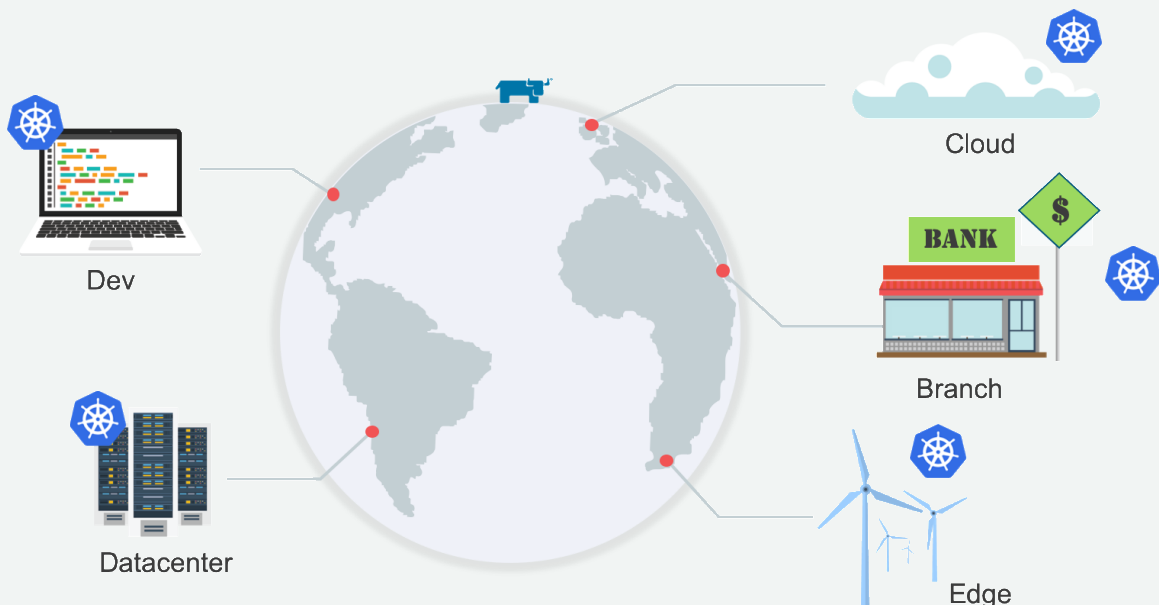
# Multi-Cluster Kubernetes Management

Enterprises need **monitoring, tracing, logging, search, and visualisation** to be able to manage apps in production, in and outside their datacenter. Rancher is an enterprise-grade, **open-source Kubernetes management platform** that helps IT-Ops address the operational and security challenges of managing certified Kubernetes clusters across on-premises, public cloud, hybrid cloud, and the network edge. It also provides Developer teams with integrated tools for building and running containerized workloads at scale.



## Run Kubernetes Everywhere™

From datacenter to cloud to the edge, Rancher lets you deliver Kubernetes-as-a-Service



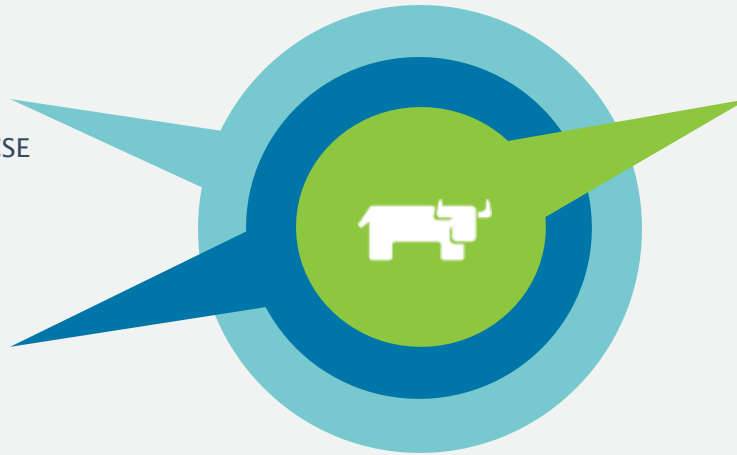
# The Rancher Enterprise Subscription

## Onboarding services

- Rapid time-to-value
- Assess goals, timeline and future plans
- Track progress and highlight issues with CSE
- Architectural review and best practices
- Assess training needs

## Consulting services

- Installation
- Customization
- Ecosystem integration
- Onsite training



## 24x7 global support


- Rancher provides support on the **entire** cloud native technology stack including Docker, Fluentd, Helm, Istio, Kubernetes, Prometheus, etc.
- Troubleshooting, root-cause analysis, break/fix, security patches.
- Get your own private Slack channel. Quick answers to real world problems! Best practices, architecture, Q&A

An enterprise subscription gets you support, because we know that Kubernetes can sometimes be difficult to work with. All of the products Rancher Labs creates exist to make Kubernetes easier. Rancher does not have any other horse in the race other than to help you have a better K8S experience across the board, in all clusters, with any provider, with no hidden agenda. No vendor-lock-in with Rancher.











## Some reference cases



## What does Rancher Enterprise Subscription cover?

  
**RANCHER**

What Rancher takes an SLA on

App Catalog	
CI/CD	
Monitoring	 
Logging	
Security RBAC & PSP	
Service Mesh	
Authentication	
Kubernetes	
Registry	
Container Runtime	
Network & Storage	 

This is where we assist

Rancher Certified Integrations

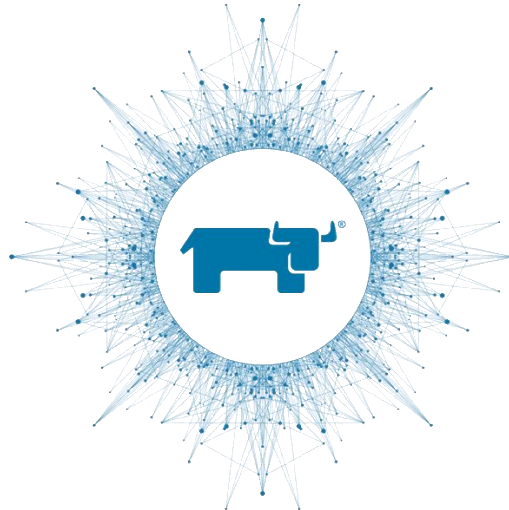
For more information visit [rancher.com](https://rancher.com) or email [sales@rancher.com](mailto:sales@rancher.com)

# Why is Rancher winning?

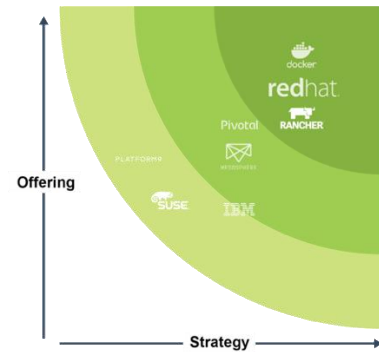
Loved by Developers,  
Adopted by IT



Land and  
Expand Rapidly



Recognized  
Category Leader



THE FORRESTER WAVE™  
451 Research  
FIRESTARTER  
Gartner  
COOL VENDOR

You can call our support team to get migration assistance whenever new versions are released, or also when you would like assistance on integration of the Rancher certified integration partners. Questions like: "how do I integrate i.e. Twistlock?", or "how do I integrate Active Directory with Kubernetes?", are questions that fall under the Rancher Enterprise Subscription. We will provide a private Slack channel for you and your colleagues. Quick answers to real-world problems as well as best practices.

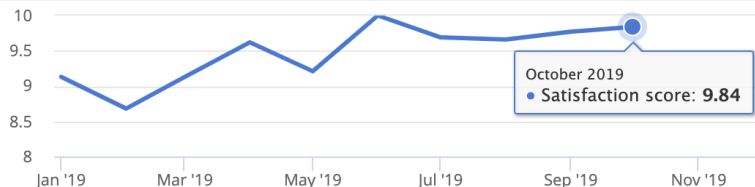
## Metrics

What is your Customer Satisfaction Score?

Average Score

**9.50**

Change: **9.50** ▲



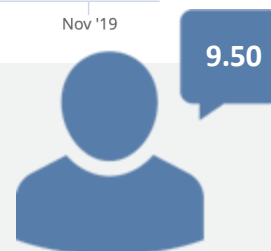
Total Ratings

**239**

Change: **239.00** ▲

What is your support's team average response median times?

12 min -- Sev1 (150+ tickets)  
25 min -- Sev2 (300+ tickets)



How many K8S support engineers do we need to support a small Kubernetes cluster environment using Rancher? Give or take 50 nodes? 24/7/365 support.

For any kind of infrastructure, you normally need a staff of 6. You have 3 employees take 8-hour shifts each day and rotate on-call during weekends, allow for PTO, etc. In terms of amount of work to support a single 50 node Rancher managed cluster, it would require more than one person, but it also depends on the complexity of the workloads that are running and other DevOps/support activities required to operate the hardware, network, storage, backups, security, etc. aspects. If you follow best practices for your clusters, workloads, etc. one person can manage a pretty large cluster.



Rancher Labs offers is 24/7/365 global support.

For more information visit [rancher.com](https://rancher.com) or email [sales@rancher.com](mailto:sales@rancher.com)

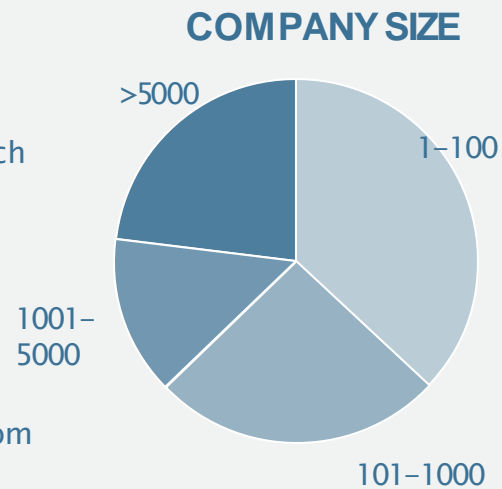
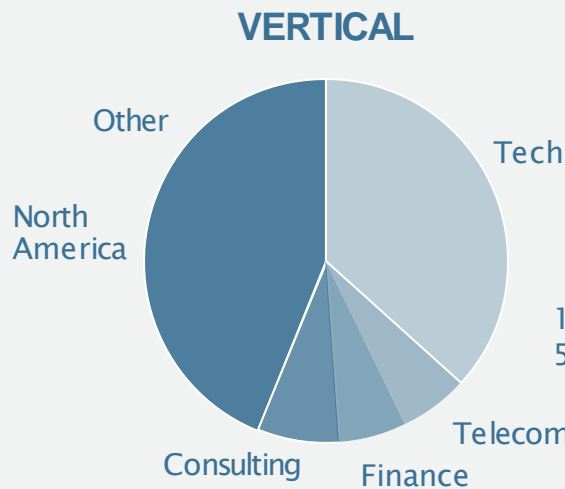
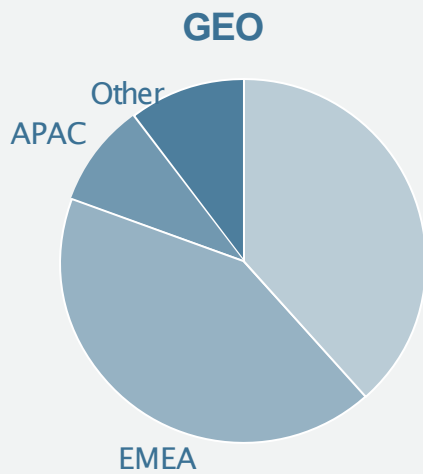
# Rancher Industry Survey on Kubernetes

1,106  
responders

## KEY FINDINGS

Widespread multi-cluster, hybrid cloud prevalent, edge use-cases emerging

Survey Demographics



# 85%

Using containers in a production environment



## Kubernetes emerges as standard for container management

# 90%

of respondents are Using Kubernetes for orchestrations



## Organizations using containers for a variety of use-cases

# 71%

designing microservices

# 70%

customer facing apps

# 53%

modernizing legacy apps

# 38%

moving legacy apps to cloud

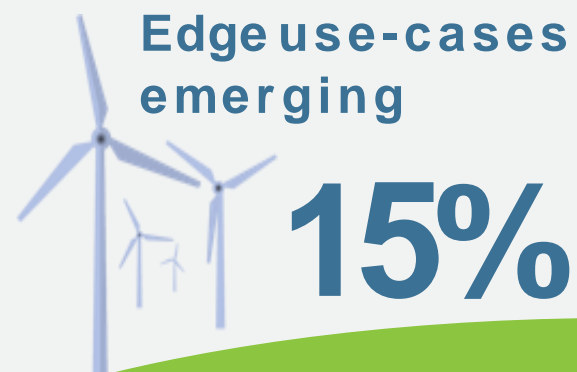
## Multi-cluster deployments prevalent and rapidly growing

# 91%

running multiple-clusters

# 46%

planning to run multiple-clusters within 6 months



# Rancher's Open Source Products

## KUBERNETES MANAGEMENT PLATFORM



Rancher centralizes the management of any Kubernetes cluster in order to maximize security and accelerate transformation. Rancher is a Kubernetes Management Platform built to address the needs of both the DevOps teams deploying applications with Kubernetes and the IT staff responsible for delivering an enterprise-critical service.

## CONTAINER OPERATING SYSTEM



RancherOS is a lightweight operating system with a small attack surface that runs all system and user services within Docker containers. RancherOS makes it simple to run containers at scale in development, test, and production. By containerizing system services and leveraging Docker for management, the operating system delivers a very reliable and easy to manage container-ready environment.

## CERTIFIED KUBERNETES DISTRIBUTIONS



Rancher Kubernetes Engine (RKE) is a lightweight Kubernetes installer that supports installation on bare-metal and virtualized servers. RKE solves a common issue in the Kubernetes community: installation complexity. With RKE, Kubernetes installation is simplified, regardless of what operating systems and platforms you're running.



k3s is a Certified Kubernetes distribution designed for production workloads in unattended, resource-constrained, remote locations or inside IoT appliances. Easy to install, the k3s binary is less than 40 MB, and it requires only 512MB of RAM to run Kubernetes. Both ARM64 and ARMv7 are supported with binaries and multiarch images available for both.

## MICROPAAS



Rio is a lightweight, modular framework that delivers a fully integrated experience from pipeline to operations without taking over the cluster or limiting developer freedom. Built for multi-tenancy, a MicroPaaS like Rio will run on any Kubernetes cluster in any substrate.